
Press Release

Update on Implementation of Government Aggregation Program

Louisville, KY. – April 7, 2014 – On February 3, 2014 the City Council of Troy, Ohio unanimously approved a measure authorizing city staff to enter into an electric supply agreement with FirstEnergy Solutions on behalf of residents and small businesses. The supply agreement will save eligible residents, an average of more than \$200 annually compared to Dayton Power & Light's current rates. Overall, the City of Troy's eligible residents and small businesses are expected to save \$1.3 million annually when compared to current utility rates. Savings will begin with the April billing cycle.

Troy was able to achieve the savings through a government aggregation program approved by the voters in November 2011. Government aggregation allows counties and municipalities behind investor owned utilities, such as Dayton Power & Light, to form an aggregated buying group. The combined buying power of the group helps residents and small businesses achieve a level of savings they would not be able to achieve individually. In November 2012 the City of Troy engaged the Energy & Sustainability Services division of Schneider Electric to lead and advise them during the implementation of Troy's government aggregation program.

On January 16, 2014, Schneider Electric concluded a competitive bidding process with outstanding results. FirstEnergy Solutions submitted the winning bid in the form of an all-in-fixed price of \$0.0526 per kWh. This bid created a potential aggregate savings of \$1.367 million for eligible residents and small businesses. The deal with FirstEnergy Solutions also included waiving all cancellation and termination fees if a participating customer later wants to exit the Government Aggregation program. Additionally, on a quarterly basis, FirstEnergy Solutions will seek to incorporate any newly eligible accounts.

Eligible accounts include:

- Accounts not currently in a supply agreement with another certified retail electric supplier
- Accounts with annual loads of < 700,000 kWh
- Accounts not currently served under Dayton Power & Light's PIPP program
- Accounts that are not lighting accounts or recognized national accounts

The City has received numerous calls from residents who are currently in a supply agreement with different suppliers who have asked how they can switch to the government aggregation agreement with FirstEnergy Solutions. Each agreement is unique. First, a resident will need to determine if their current agreement has a cancellation fee. This information can be obtained by calling their current supplier (the phone number will typically appear on their Dayton Power & Light bill). Second, the customer service representatives at FirstEnergy Solutions can then assist with determining how to make the switch and if it is in the best interest of the resident or small business with the next steps. The toll-free number to reach FirstEnergy Solutions is 1-866-636-3749.

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For specific questions about Troy's aggregation plan, contact Thomas Funderburg, Assistant Director of Public Service and Safety for the City of Troy, at **(937) 339-7639**. For general information about aggregation, please call the PUCO consumer call center at **(800) 686-PUCO (7826)**. For more information about Schneider Electric's procurement expertise, visit **www.schneider-electric.com/us**.

About Schneider Electric

As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in Utilities & Infrastructure, Industries & Machines Manufacturers, Non-residential Building, Data Centers & Networks and in Residential. Focused on making energy safe, reliable, efficient, productive and green, the company's 140,000 plus employees achieved sales of 30.8 billion US dollars (24 billion euros) in 2012, through an active commitment to help individuals and organizations make the most of their energy.

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